



# Fixed Satellite Services and Equipment Terms and Conditions

## United States, Mexico, Central and South America

The following terms and conditions (“Terms and Conditions”) apply to end-users (“Customer(s)”) using fixed satellite and terrestrial based wireless services (“Services”) and/or associated sale or rental of equipment (“Equipment”) provided by Inmarsat Solutions (US) Inc., Inmarsat Mobile Networks, Inc, or any other operating subsidiary of Inmarsat Solutions Ltd. (“Inmarsat”).

### **1. Provision of services and equipment by Inmarsat**

- a) These Terms and Conditions, an Inmarsat approved Subscriber Application and Services Agreement (“Subscriber Application”) and/or Customer’s written acceptance of an Inmarsat quotation, when taken together, will govern the provision by Inmarsat of Services and/or Equipment (collectively referred to as “Network Services”) to Customer. There are no other oral or implied agreements, warranties or understandings, and from time to time, Inmarsat may, at its sole discretion, add, delete or modify the portfolio of Network Services made available to Customer under these Terms and Conditions. Unless otherwise stated on the quotation, all quotations are issued subject to space segment availability.
- b) In the absence of a quotation signed by Customer, Customer’s verbal instruction or issuance to Inmarsat of a purchase order, work order, work ticket or other form of written order on Customer’s standard form (collectively “Purchase Order(s)”) will constitute Customer’s acceptance of an Inmarsat quotation. All future orders for Network Services will be governed by these Terms and Conditions, unless otherwise agreed. Future orders will be subject to Inmarsat’s acceptance, which may be withheld for any reason or for no reason. Customer’s Purchase Order will be treated as an administrative document only and will not add to, delete from or change any of these Terms and Conditions.
- c) Customer is responsible for notifying Inmarsat, in writing, of any requirement to permanently deactivate or suspend Network Services. Permanent deactivation or

suspension of Network Services will be effective only after Inmarsat's receipt and written acknowledgement of Customer's written request. If applicable, and at Inmarsat's sole discretion, Customer may be liable for early termination fees if Network Services are terminated prior to the contracted term (as defined in Article 13(e)) of such Network Services. Furthermore, Customer may continue to be liable for payment of Network Services that are suspended by Customer, during the period of suspension, unless otherwise agreed in writing by Inmarsat.

## 2. Service specific terms and conditions

- a) Customer understands and acknowledges the following: (a) Inmarsat and its parent and affiliated companies do not own or operate their own satellite communication system, (b) Inmarsat and its parent and affiliated companies are resellers of Network Services, and (c) Inmarsat purchases Network Services from third party suppliers (collectively the "Supplier(s)"), under strict contractual terms and conditions required of all resellers.
- b) Services may be temporarily unavailable or limited because of capacity limitations, network equipment failures, distress or any other emergency pre-emption as required by Inmarsat or a Supplier. Services may also be temporarily interrupted or curtailed due to modifications, upgrades, repairs or similar activities of Inmarsat's Supplier. The use and restoration of certain space segment is governed by Part 64, Subpart D of the FCC's Rules and Regulations, which specify the priority system for such activities. Inmarsat has no liability for any Supplier networks.
- c) The obligations of Inmarsat and the terms for the sale and provision of Network Services are subject to the terms of the agreements under which Inmarsat purchases the Network Services from its Suppliers (each an "Other Contract"). To the extent fulfillment of any obligation of Inmarsat under these Terms and Conditions is not permissible or possible under an Other Contract, the Other Contract will prevail and such obligation will be suspended or modified to the extent required by the Other Contract.
- d) **Improper Illumination.** "Improper Illumination" is defined as any of the following: (a) transmissions other than as specified in writing by Inmarsat, or (b) transmissions of an incorrect frequency, or (c) transmissions at excessive power levels, or (d) any illumination that could cause harm to or interference on any transponder or space segment on any satellite. If Inmarsat detects or is informed of any Improper Illumination of any Service provided under these Terms and Conditions, Inmarsat will immediately notify Customer. Customer will take immediate corrective action to stop the Improper Illumination. If capable, and as soon as capable, Inmarsat will temporarily suspend, with no liability to Customer,

any affected Services should Customer be unable to rectify the Improper Illumination within four (4) minutes from notification of the Improper Illumination to Customer as set forth in the preceding sentence. Such affected Services will be suspended until Customer demonstrates to Inmarsat's sole satisfaction that the Improper Illumination is rectified. Customer will be charged and will pay any amount that Inmarsat is required to pay to its Suppliers or other telecommunications service provider(s) under any Other Contract due to any Improper Illumination attributable to Customer. Inmarsat will timely inform Customer in writing of any liability Inmarsat incurs as a result of such Improper Illumination. It is Customer's responsibility to provide Inmarsat, on or before the Due Date, with a telephone number(s) at which Inmarsat can contact Customer twenty-four hours per day, seven days per week, 365/366 days per year. In addition, Inmarsat has the right, in its sole discretion, to take immediate action, including but not limited to suspending or terminating any affected Service(s), in order to protect Inmarsat's services and/or interests.

- e) **StratosITek® Services.** StratosITek is a contended service, for which a contention ratio is applicable. Customer will adhere to Inmarsat's fair access policy, a copy of which is available upon written request to Inmarsat. Inmarsat implements weight-based fair queuing algorithms to give all customers equal and fair access to network resources if no Customer specific QoS is implemented.
- f) **Terrestrial Services.**
  - (i) Customer understands and acknowledges the following: (a) Inmarsat and its parent and affiliated companies do not own or operate their own terrestrial network, (b) Inmarsat and its parent and affiliated companies are resellers of Network Services, and (c) Inmarsat purchases Network Services from third party suppliers (collectively the "Supplier(s)"), under strict contractual terms and conditions required of all resellers.
  - (ii) The obligations of Inmarsat and the terms for the sale and provision of terrestrial Network Services are subject to the terms of the agreements under which Inmarsat purchases such terrestrial Network Services from its Suppliers (each an "Other Contract"). To the extent fulfillment of any obligation of Inmarsat under these Terms and Conditions is not permissible or possible under an Other Contract, the Other Contract will prevail and such obligation will be suspended or modified to the extent required by the Other Contract. INMARSAT MAKES NO WARRANTIES WHATSOEVER WITH RESPECT TO THE AVAILABILITY OF TERRESTRIAL NETWORK SERVICES.

### 3. Equipment

#### a) Purchased Equipment

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- (i) Unless otherwise agreed to by the Parties prior to shipment, all Equipment purchased by Customer will be shipped FCA [Inmarsat location] (INCOTERMS 2010); Customer will pay all costs incurred by Inmarsat to ship the Equipment to Customer's designated location. Equipment will be deemed to be delivered to Customer upon passing of the Equipment to a carrier. Inmarsat will use commercially reasonable best efforts to comply with the delivery terms reasonably requested by Customer.
- (ii) If Customer is unable to accept shipment/delivery of Equipment for any reason, Inmarsat will store such Equipment, subject to availability of space and free of charge, for a period of thirty (30) days from notification to Customer that the Equipment is ready for shipment. If Customer is still unable to accept shipment/delivery of Equipment after the aforesaid thirty (30) day period, then Inmarsat will charge Customer, and Customer will pay, a storage fee for such Equipment at a rate of One Hundred (\$100.00) United States Dollars, per month, for each 4 ft x 4 ft x 4 ft pallet space, or fraction thereof, required to store the Equipment. Customer will be solely responsible for risk of loss or damage in any Equipment stored by Inmarsat pursuant to this clause.
- (iii) Title to Equipment purchased by Customer will transfer from Inmarsat to Customer upon Inmarsat's receipt of the full sale price and any applicable taxes, fees, and freight charges. Until such time, Inmarsat will retain title to the Equipment and have a security interest therein. Customer will keep Equipment to which Inmarsat has retained title free from any liens, charges, claims or encumbrances and will execute all such documents as may be reasonably required by Inmarsat to evidence or perfect its security interest.
- (iv) Customer has the right to inspect Equipment that has been tendered for acceptance. Customer may require Inmarsat to repair or replace nonconforming Equipment at no additional charge. Customer must exercise its rights under this paragraph 3(a)(iv) within thirty (30) days after (i) receipt of the Equipment or (ii) the earlier of when a defect is discovered or should have been discovered; and (iii) before any substantial change occurs in the condition of the defective item, unless the change is due to the defect in the item.
- (v) There will be no refunds for used Equipment returned to Inmarsat. If Customer returns unused Equipment to Inmarsat in its original package, in its original condition, and within thirty (30) days of delivery, Inmarsat will refund to Customer eighty five percent (85%) of the purchase price, the

remaining fifteen percent (15%) of the purchase price representing a restocking fee. Customer will bear all shipment and insurance costs related to such return shipment. Any returns must be coordinated through Customer's Account Manager.

- (vi) Inmarsat warrants that the Equipment will be free from defects in workmanship and material for a guaranteed period of one (1) year. Any additional warranty period that Inmarsat receives from the manufacturer beyond the one-year guaranteed Inmarsat warranty will be passed along to Customer. Inmarsat warrants that any used or refurbished equipment will be free from defects for a period of thirty (30) days. The warranty period for Equipment will commence at the time of delivery of the Equipment pursuant to this Agreement. All repairs on warrantable defects within the warranty period will be performed at no charge. For the avoidance of doubt, only the parts and labor directly related to the specific warranty-covered repair shall be free of charge. Any additional labor necessary to complete the repair that is unrelated to the direct warranty repair shall be Customer's responsibility to pay. Once a warranty repair has been completed, Inmarsat shall provide a ninety (90) day warranty on such repair and shall provide repairs on any non-warranty equipment repair where the fault is caused by the replaced or repaired part. For any repairs requested after the warranty period, Inmarsat will provide a quote for such repairs and if the quote is accepted and the work authorized by Customer, the repairs will be performed at Customer's expense. The warranty will not apply to any equipment that has been damaged due to accident, misuse, abuse, neglect, unauthorized alteration or repair, improper installation or used for rental purposes. Customer is responsible for all costs related to the return of Equipment to an Inmarsat facility. Costs related to the return of Equipment to Customer will be the responsibility of Inmarsat.

- b) **Rental Equipment.** Inmarsat will retain title to any and all Equipment that is rented to Customer. Unless otherwise agreed, all rental Equipment will be shipped FCA (Incoterms 2010) Inmarsat's premises in the United States to Customer's designated premises. Risk of loss in the Equipment will transfer to the Customer upon delivery of the Equipment, and delivery will have deemed to take place when the Equipment is loaded onto the carrier's vehicle. Customer agrees, at Customer's sole expense, to (i) insure such Equipment against loss by fire, theft and any other casualty covered by standard fire and extended coverage insurance, for the full current replacement value, (ii) keep the Equipment free and clear from all adverse liens, security interests and encumbrances, (iii) provide a proper and suitable environment (including adequate power and appropriate temperature control) for the Equipment, in accordance with Inmarsat and/or the

manufacturer's specifications (and any failure to provide such proper and suitable environment will void any warranty on the Equipment), (iv) keep the Equipment clearly labeled as property of Inmarsat, in good order and repair and comply with any maintenance instructions given by Inmarsat, (v) not transfer these Terms and Conditions, the Equipment or all or part of Customer's interest therein, and (vii) return the Equipment to Inmarsat at the end of the rental term in good condition, normal wear and tear excepted. Inmarsat may charge Customer and Customer will pay Inmarsat for the fair market value of the Equipment, in its reasonable determination, if Customer fails to return the Equipment to Inmarsat within thirty (30) days of the end of the rental term. Breach by Customer of any of the foregoing provisions regarding rental Equipment will entitle Inmarsat to enter Customer's premises where the Equipment is reasonably believed to be located, and remove such Equipment without any legal process or notice, and without being liable for trespass or damage, and to declare all amounts remaining unpaid to be immediately due and payable by Customer.

- c) **Floor Space, Conduit Access, and Electrical Power.** Customer must provide the following to Inmarsat, at its own expense; the proper environment, lightning protection, crane (if necessary), space, electrical power, and telecommunications connections, equipment space, supporting structures, lighting, inside wiring, and unimpeded access to and egress from its premises required to install, operate, repair, maintain, inspect, re-provision, disconnect and remove any Equipment utilized in the provision of Services. Detailed installation requirements are set forth in Appendix A hereto. These provisions must be made available to Inmarsat in sufficient time to permit the installation, maintenance or disconnection of any Equipment in accordance with the Due Date (as defined in Article 4). Inmarsat's obligations to perform installation, maintenance or disconnection will be amended accordingly if these conditions are not satisfied by Customer.
- d) **Use of Customer Equipment.** Title to all equipment and facilities that Inmarsat uses to provide the Network Services will remain with Inmarsat. If Customer connects its own equipment to Inmarsat's network, Customer must ensure that such equipment is compatible with and does not harm, impair or interfere with the technical integrity of the Network Services, Inmarsat's network or its Suppliers network(s), or any other services or customers of Inmarsat. Customer is responsible for the compatibility of its equipment with the network and failure to do so will constitute breach by Customer of these Terms and Conditions. Customer will provide and pay for all equipment and services required to connect Customer-provided equipment to the Services. Notwithstanding the foregoing, Customer may, subject to Inmarsat's consent, appoint Inmarsat as its agent for purposes of procuring related telecommunications services, in particular, local exchange, backhaul, interexchange, or bypass carrier facilities ("Facilities") to terminate Customer's

calls to Customer's designated location. Customer will be responsible for payment for all such Facilities. Customer shall be liable and responsible for all actions and obligations incurred on its behalf by Inmarsat in its capacity as Customer's agent pursuant to this Article, and shall accept and pay Inmarsat for all flow-through costs associated with such Facilities (or the termination of such services), including without limitation, all installation fees and monthly recurring fees, plus any applicable taxes. Customer acknowledges and agrees that Inmarsat will have no liability or responsibility for any Facilities. Any service level parameters and related warranties, pricing, surcharges, outage credits, required commitments, termination liability and other terms relating to the Facilities are those of the third party provider or carrier of such Facilities, and not Inmarsat.

#### **4. Installation and maintenance**

- a) Inmarsat and Customer will agree on a mutually convenient date for provision of the Network Services ("Due Date"). In the event the Due Date is delayed, Inmarsat and Customer will agree upon a new Due Date. Customer will adhere to the Installation Guidelines set forth in Appendix A hereto. In no event will Inmarsat be liable for failure to meet the Due Date when such failure is due to an act or omission by Customer. Customer will reimburse Inmarsat for all out-of-pocket expenses incurred by Inmarsat in relation to a failure to meet the Due Date caused by Customer. Customer's sole remedy for a failure by Inmarsat to either provide Services by the Due Date or to provide Services during the contracted term for such Services will be for the Customer to request an Outage Credit, as defined in Article 6.
- b) If stated on the quotation, and unless otherwise agreed, installation services will be provided by Inmarsat or its subcontractors, on a time and materials basis at Inmarsat's then current rates for labour, or at the rates set forth in the applicable quotation.
- c) If stated on the quotation, Inmarsat will provide maintenance services in relation to the Network Services. On-site maintenance will be made available on a time and materials basis at Inmarsat's then current rates for labor, or at the rates set forth in the applicable quotation. Customer agrees to comply with all reasonable instructions that Inmarsat may give, from time to time, and to provide all necessary assistance to Inmarsat in diagnosing any Network Service faults.
- d) Where required by law or regulations or at the request of Inmarsat, Customer will install, maintain and/or pay reasonable expenses incurred by Inmarsat to provide special facilities and protective apparatus at locations involving high voltage power and/or hazardous materials.



## 5. Stand-by time

Notwithstanding anything to the contrary in these Terms and Conditions, and regardless of whether related to any warranty in these Terms and Conditions, under all circumstance Customer will bear the cost of: (a) all offshore and overseas transportation expenses related to the provision of Network Services, and (b) all Stand-By time incurred by Inmarsat or its contractor personnel that is caused by or attributed to Customer, including without limitation, where caused by delays to or untimely cancellation of service calls. For the purposes of this Article, Stand-By time means the amount of hours, or portion thereof, incurred by Inmarsat while waiting for (i) transport to and from an offshore location; or (ii) access to the Customer's premises if required hereunder. Stand-by time incurred by Customer will be charged at Inmarsat's then current rates for labor.

## 6. Outage credits

- a) Subject to Clause 6(b) below and unless otherwise stated in a quotation, a pro rata credit allowance ("Outage Credit") will be given to Customer for the total Outage period(s) during any given consecutive twelve (12) month period, not including the period permitted under the service availability commitment (e.g. for a service availability commitment of 99.5% in any given twelve (12) month period, Outages totaling 0.5% would not be subject to an Outage Credit). An Outage is defined as a complete loss of the ability to originate or receive voice or data communications causing the service availability to fall below 99.5% in any twelve (12) month period.
- b) For terrestrial (e.g. backhaul) services, Inmarsat will pass through to the Customer the service availability that it receives from its suppliers, if any. In the event of failure or degradation of a terrestrial service, Inmarsat will pass through and credit Customer's account with a rebate equal to the rebate that Inmarsat receives from its suppliers, if any.
- c) An Outage Credit, if any, will be applied against the charges payable to Inmarsat under these Terms and Conditions and will be expressly indicated on the final invoice to Customer of the calendar year in which Outage Credit applies, for the period of the Outage, or prorated portion thereof, after written request to Inmarsat. No other liability may in any event attach to Inmarsat on account of interruption or failure to provide Network Services. All Outage Credit(s) will be treated as liquidated damages and not as penalties. Outage Credit(s) do not apply to Outages, (i) caused by Force Majeure, (ii) caused by the negligence of Customer or others authorized by Customer when using Equipment related to the Network Services, (iii) caused by power failures or similar occurrences, such as perforation activity, not provided by or attributable to Inmarsat, (iv) occurring during periods when Customer has elected not to allow for testing or repair, (v)



caused by rain fade, solar outages or flares, extreme weather, or damage to satellites, or (vi) caused by the failure of equipment or facilities not provided by Inmarsat.

## **7. Software license**

- a) If applicable, upon installation of Equipment, Inmarsat grants to Customer a fully paid, non-exclusive, non-sublicensable and non-transferable license and/or sublicense to use the software provided with the Equipment, including any third party software (the "Software"), for as long as Customer is entitled to use the Equipment. Customer may use the Software only in machine-readable, object code form. Third party software may be subject to additional terms and conditions described in the applicable third party software user documentation, and to the extent that those terms conflict with the terms of these Terms and Conditions, the third party terms will control. Customer may use the Software only for internal business purposes and only in connection with the Equipment. Customer may not assign, transfer, pledge, rent, share, copy or sublicense any of the Software. Customer further agrees not to reverse engineer, decompile or otherwise attempt to discover the source code of the Software.
- b) If the Customer using the Equipment or Software is the U.S. Government, then the following restrictions apply:
  - (i) The Software provided is software developed at private expense and is not in the public domain.
  - (ii) The Software is provided to non-Department of Defense government agencies with RESTRICTED RIGHTS and its supporting documentation is provided with LIMITED RIGHTS. Use, duplication, or disclosure by the Government is subject to the restrictions as set forth in subparagraph "C" of the Commercial Computer Software - Restricted Rights clause at FAR 52.227-19.
  - (iii) In the event the Software is provided to a Department of Defense government agency, the Government's rights in the Software, supporting documentation, and technical data are governed by the restrictions in the Technical Data Commercial Items clauses at DFARS 252.227-7015 and DFARS 227.7202.

## **8. Intellectual property**

Other than as specifically set forth in Article 7 above, no licenses or any rights of any kind under any patent, copyright and rights to create derivative works, trademark, trade secret, service mark, mask works or other form of intellectual property

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(collectively "Intellectual Property Rights") are granted by either Party or are to be implied by these Terms and Conditions or arisen by estoppel.

## 9. **Implied warranties**

**EXCEPT FOR THE EXPRESS WARRANTIES SET FORTH IN THESE TERMS AND CONDITIONS, ALL WARRANTIES AND CONDITIONS, WHETHER EXPRESS OR IMPLIED, WRITTEN OR ORAL, ARISING BY STATUTE OR OTHERWISE, IN RESPECT OF THE NETWORK SERVICES OR THE INMARSAT FACILITIES, INCLUDING, WITHOUT LIMITATION, WARRANTIES OF TITLE, NON-INFRINGEMENT, MERCHANTABILITY, DURABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE HEREBY DISCLAIMED.**

## 10. **Use of network services**

Customer will use the Network Services only in accordance with all applicable U.S. and foreign rules, laws and regulations. Customer will be liable for all use or misuse of the Network Services hereunder, irrespective of whether such use or misuse was authorized, fraudulent or otherwise. Customer will not resell or rent the Services or any rental Equipment. Customer will not use Network Services in an abusive or fraudulent manner, including, but not limited to the following:

- (i) accessing or attempting to access Network Services by using an unauthorized device or by tampering with or altering Equipment;
- (ii) obtaining or attempting to obtain permission to use Network Services by providing false or misleading information;
- (iii) obtaining Network Services without having the intent to pay charges incurred;
- (iv) intentionally interfering with or causing disruption in the provision of Network Services to other Customers;
- (v) using Network Services to further criminal activity; using Network Services in a manner that interferes unreasonably with the use of services or equipment by one or more other Inmarsat customers.
- (vi) using Network Services to make obscene or illegal communications, to impersonate another person with fraudulent or malicious intent or to call another person so frequently or at such times of day or in any other manner with the intended effect of annoying, threatening or harassing such other persons; or

(vii) using Network Services in a manner that interferes unreasonably with the use of services or equipment by one or more other Inmarsat customers.

## 11. Payment terms

- a) **Acceptance.** Billing for Services (or any part thereof) will commence upon the Acceptance Date for each network site, which is defined as follows: the earlier of (i) Customer's signature of the Acceptance Certificate or (ii) forty-eight (48) hours from installation of the Network Services, provided that Customer does not provide Inmarsat with written notice that the Network Services fail to perform in accordance with the specifications in a material aspect, within the aforementioned 48-hour time period.
- b) **Services.** Unless otherwise agreed in writing by the parties or stated in a quotation, Inmarsat will invoice and Customer will pay, monthly in arrears for the Network Services provided by Inmarsat, including all applicable federal, state, provincial, local and other taxes, including value added tax and fees, including, if applicable, any fees established by a regulatory authority (including fees associated with the Universal Service Fund) for the provision of telecommunication services, which may be attributable to the sale or use of Network Services.
- c) **Equipment.** Unless otherwise agreed in writing by the parties or stated in a quotation, invoices for Equipment will be sent on or after the date of shipment and will include all applicable federal, state, provincial, local, VAT and other taxes that may be levied upon the Equipment. Payment for rental Equipment is due monthly in arrears regardless of whether or not an invoice is sent to Customer by Inmarsat.
- d) **Payment terms.** Customer will pay all invoices for Services within thirty (30) days after: (i) the last day of the month to which the invoice relates (for all invoicing in arrears); and (ii) the last day of the month immediately preceding the month (or period) in which Services are to be delivered (if invoicing is in advance). Customer must pay all Inmarsat invoices for Equipment within thirty (30) days after the date of the invoice. Where a payment due date falls on a day other than a business day, payment shall be made on the last business day immediately before the payment due date. Payments shall be made via electronic funds transfer in accordance with the remittance details specified on the invoice. Amounts not paid when due will be subject to an interest charge of the lesser of, (i) one and one-half percent (1.5%) per month, or (ii) the highest rate permitted by law. Customer must pay all undisputed amounts when due. If any portion of the amount invoiced is subject to a bona fide dispute, by Customer, Customer

must, before payment for such invoice is due, give notice to Inmarsat of the amount it disputes ("Disputed Amount") and include in such notice the specific details and reasons for disputing each item. If the Disputed Amount is resolved in favour of Inmarsat, Customer must pay the Disputed Amount together with interest as provided in this paragraph 11(d) upon final determination of such dispute. Inmarsat will issue any applicable credits to Customer upon resolution of any disputes in favour of Customer. An invoice is deemed to be accepted if no written notice of a dispute is provided before the invoice due date. Customer will pay for any and all collection or litigation expenses, including reasonable legal fees, incurred by Inmarsat in collecting any late payments or late payment fees.

e) **Invoicing Policies**

- (i) Electronic Invoicing. All invoices shall be issued by Inmarsat electronically. Invoices in electronic format are available by email and online via Inmarsat e-Invoicing. Inmarsat e-Invoicing also allows Customers to pay invoices directly online by credit card.
  - (ii) Right to Adjust Invoice. Inmarsat shall have the right to issue adjustments to invoices after the date of any given invoice in the event of the discovery of errors or adjustments affecting such invoices. The right to issue adjustments shall be limited to eighteen (18) months after the date of any given invoice, except where any such adjustment is required by law, in which case the relevant legal limit shall apply. Inmarsat shall, on discovery of any such error, notify Customer in writing within thirty (30) days of such discovery of the intention to make such adjustments.
- f) If Customer issues a purchase order to Inmarsat for Services or Equipment, such purchase order will be treated as an administrative document only and will not add to, delete from, or change any of the terms of this Agreement.

g) **Taxes**

- (i) The rates, charges and prices set forth in these Terms and Conditions for the Services and Equipment are exclusive of taxes, assessments, surcharges, or similar charges relating to such Services and Equipment that are assessed by any governmental entity ("Applicable Taxes"), including but not limited to Universal Service Fund contributions assessed by the U.S. Federal Communications Commission, but excluding taxes or other charges based on Inmarsat's net income. Customer will be solely liable for all Applicable Taxes arising from the provision of Services or sale of Equipment under these Terms and Conditions. Customer will provide Inmarsat with all applicable certificates of exemption from Applicable Taxes, and Inmarsat will work with Customer to

obtain applicable tax exemptions to the extent consistent with applicable law. In the absence of applicable exemption certificates, Inmarsat will invoice Customer one hundred percent (100%) of all Applicable Taxes that are payable by Inmarsat and Customer will pay such invoices in accordance with the provisions of this Article.

- (ii) In the event that any tax, duty, impost, levy or the like charge becomes payable in any territory in accordance with Clauses 11(a) and 11(b) above, either by deduction or otherwise, on or in respect of any amount to be paid by Company to Inmarsat, or which Company may be required to withhold in respect of any amount due to Inmarsat, such tax, duty, impost levy or like charge shall be for the account of Company and Company shall pay to Inmarsat such an amount as to yield to Inmarsat a net equal to the amount that but for such tax, levy, impost or charge would have been received by Inmarsat. Inmarsat will provide reasonable assistance to Company to minimize the amount of such withholdings or deductions, including providing any relevant certification of its status as a non-resident or a jurisdiction or of its entitlement to benefits under a treaty.
  
- h) Inmarsat, may, at any time, require Customer to provide a third party guarantee, deposit, letter of credit, or other credit facility deemed by Inmarsat, in its sole discretion, necessary to provide adequate assurance of payment. The provision of such third party guarantee, deposit, letter of credit, or other credit facility does not relieve Customer of its payment obligations specified herein.
  
- i) **Right to Vary Payment.** Without prejudice to any of Inmarsat's rights under these Terms and Conditions, where Customer has failed to pay any amounts due such that Inmarsat has the right to terminate these Terms and Conditions pursuant to Article 13(a), the provisions of Article 11(d) of these Terms and Conditions may be varied upon written notice to Customer such that the relevant payment due date shall be reduced to fifteen days after: (i) the last day of the month to which the invoice relates (for all invoicing in arrears); and (ii) the last day of the month immediately preceding the month (or period) in which Services or Equipment are to be delivered (if invoicing is in advance). In such circumstances, Inmarsat shall be entitled to require the Customer to put in place additional credit protection, including a bank guarantee, parent company guarantee, escrow account, or any other credit protection as Inmarsat in its reasonable discretion deems appropriate. If the Customer or any entity guaranteeing the Customer's obligations under these Terms and Conditions becomes subject to any bankruptcy or other insolvency event, the payment due date shall automatically be reduced to fifteen days after: (i) the last day of the

month to which the invoice relates (for all invoicing in arrears); and (ii) the last day of the month immediately preceding the month (or period) in which Services or Equipment are to be delivered (if invoicing is in advance).

- j) All charges will be in accordance with the applicable quotation provided to Customer for the applicable Network Services. Upon expiration of the term of the Network Services (as stated in quotation), Inmarsat reserves the right to revise such charges upon notice to Customer.

## **12. Indemnity and limitation of liability**

### **a) Definitions**

(i) **THE TERM "INMARSAT GROUP" MEANS INMARSAT, ITS PARENT, SUBSIDIARY AND AFFILIATED COMPANIES, AND THE OFFICERS, DIRECTORS, EMPLOYEES, REPRESENTATIVES, INSURERS, JOINT VENTURERS, CONSULTANTS AND AGENTS OF ALL OF THE FOREGOING.**

(ii) **THE TERM "CUSTOMER GROUP" MEANS CUSTOMER, ITS PARENT, SUBSIDIARY AND AFFILIATED COMPANIES, AND THE OFFICERS, DIRECTORS, EMPLOYEES, REPRESENTATIVES, INSURERS, JOINT VENTURERS, CONSULTANTS AND AGENTS OF ALL OF THE FOREGOING.**

- b) **EXCEPT FOR OUTAGE CREDITS AS SET FORTH IN ARTICLE 6, NEITHER INMARSAT GROUP NOR ANY OF ITS SUPPLIERS AND THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, REPRESENTATIVES, INSURERS, SUBSIDIARIES AND AFFILIATED (INCLUDING PARENT) COMPANIES, AND THEIR EMPLOYEES, REPRESENTATIVES, OFFICERS AND DIRECTORS, WILL BE LIABLE ON ANY BASIS WHATSOEVER FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, RELIANCE, SPECIAL, PUNITIVE OR EXEMPLARY DAMAGES (INCLUDING BUT NOT LIMITED TO LOSS OF REVENUE OR PROFIT, LOSS ARISING FROM OR ATTRIBUTABLE TO FAILURE TO REALIZE ANTICIPATED SAVINGS, OR LOSS OF PRODUCTION, EQUIPMENT OR DATA) EVEN IF A PARTY KNEW OR HAS BEEN ADVISED OF THE POSSIBILITY OR LIKELIHOOD OF SUCH DAMAGES, IN CONNECTION WITH THE PROVISION OR FAILURE TO PROVIDE THE NETWORK SERVICES, FOR ANY REASON WHATSOEVER AND HOWSOEVER ARISING. INMARSAT'S LIABILITY IN CONTRACT, TORT OR OTHERWISE, INCLUDING ANY LIABILITY FOR NEGLIGENCE, HOWSOEVER ARISING OUT OF OR IN CONNECTION WITH THE PERFORMANCE OF INMARSAT'S OBLIGATIONS UNDER THIS AGREEMENT WILL BE LIMITED TO THE REMEDIES PROVIDED HEREIN.**

- c) INJURY TO INMARSAT AND CUSTOMER AGENTS/EMPLOYEES;  
DAMAGE/DESTRUCTION TO INMARSAT AND CUSTOMER PROPERTY.**
- (i) INMARSAT WILL PROTECT, DEFEND, INDEMNIFY AND HOLD HARMLESS CUSTOMER GROUP FROM AND AGAINST ALL CLAIMS, DEMANDS, CAUSES OF ACTIONS, LOSSES AND EXPENSES (INCLUDING ATTORNEYS' FEES), OF EVERY TYPE AND CHARACTER, WITHOUT LIMIT AND WITHOUT REGARD TO THE CAUSE OR CAUSES THEREOF, ARISING OUT OF OR RELATED IN ANY WAY TO THE PROVISION OF THE NETWORK SERVICES, OR TO THESE TERMS AND CONDITIONS, WHICH ARE ASSERTED IN FAVOR OF INMARSAT GROUP, OR INMARSAT'S CONTRACTORS OR SUBCONTRACTORS, OR THE AGENTS, EMPLOYEES, REPRESENTATIVES (INCLUDING THE SPOUSES OR RELATIVES OF ANY SUCH AGENTS, EMPLOYEES OR REPRESENTATIVES) OF INMARSAT GROUP, ITS CONTRACTORS OR SUBCONTRACTORS DUE TO PERSONAL INJURY OR DEATH, OR DAMAGE, LOSS OR DESTRUCTION OF PROPERTY (EXCLUDING ANY EQUIPMENT RENTED OR SOLD TO CUSTOMER BY INMARSAT), WHETHER OR NOT CAUSED BY THE SOLE, JOINT AND/OR CONCURRENT NEGLIGENCE OF CUSTOMER GROUP. THE FOREGOING INDEMNITY WILL NOT APPLY TO PERSONAL INJURY OR DEATH, OR DAMAGE, LOSS OR DESTRUCTION OF PROPERTY CAUSED BY THE GROSS NEGLIGENCE OR WILFUL MISCONDUCT OF CUSTOMER GROUP.**
- (ii) CUSTOMER WILL PROTECT, DEFEND, INDEMNIFY AND HOLD HARMLESS INMARSAT GROUP FROM AND AGAINST ALL CLAIMS, DEMANDS, CAUSES OF ACTIONS, LOSSES AND EXPENSES (INCLUDING ATTORNEYS' FEES) OF EVERY TYPE AND CHARACTER, WITHOUT LIMIT AND WITHOUT REGARD TO THE CAUSE OR CAUSES THEREOF, ARISING OUT OF OR RELATED IN ANY WAY TO THE PROVISION OF THE NETWORK SERVICES, OR TO THESE TERMS AND CONDITIONS, WHICH ARE ASSERTED IN FAVOR OF CUSTOMER GROUP, OR CUSTOMER'S CONTRACTORS OR SUBCONTRACTORS, OR THE AGENTS, EMPLOYEES, REPRESENTATIVES (INCLUDING THE SPOUSES OR RELATIVES OF ANY SUCH AGENTS, EMPLOYEES OR REPRESENTATIVES) OF CUSTOMER GROUP, ITS CONTRACTORS OR SUBCONTRACTORS DUE TO PERSONAL INJURY OR DEATH, OR DAMAGE, LOSS OR**



**DESTRUCTION OF PROPERTY, WHETHER OR NOT CAUSED BY THE SOLE, JOINT AND/OR CONCURRENT NEGLIGENCE OF INMARSAT GROUP. THE FOREGOING INDEMNITY WILL NOT APPLY TO PERSONAL INJURY OR DEATH, OR DAMAGE, LOSS OR DESTRUCTION OF PROPERTY CAUSED BY THE GROSS NEGLIGENCE OR WILFUL MISCONDUCT OF INMARSAT GROUP.**

- d) **EXCEPT AS OTHERWISE PROVIDED IN THIS ARTICLE, INMARSAT AND CUSTOMER WILL PROTECT, DEFEND, INDEMNIFY AND HOLD HARMLESS EACH OTHER FROM ALL THIRD PARTY CLAIMS, DEMANDS, CAUSES OF ACTION, LOSSES AND EXPENSES (INCLUDING ATTORNEYS' FEES) OF EVERY TYPE AND CHARACTER FOR PERSONAL INJURY, DEATH OR LOSS OF OR DAMAGE TO PROPERTY, INCLUDING DAMAGE TO THE ENVIRONMENT, RESULTING FROM THE INDEMNITOR'S NEGLIGENCE OR WILLFUL MISCONDUCT. WHERE SUCH THIRD PARTY'S PERSONAL INJURY, DEATH OR LOSS OF OR DAMAGE TO PROPERTY RESULTS FROM THE JOINT NEGLIGENCE OR WILLFUL MISCONDUCT OF THE PARTIES, THE INDEMNITOR'S DUTY OF INDEMNIFICATION WILL BE IN PROPORTION TO ITS ALLOCABLE SHARE OF JOINT NEGLIGENCE OR WILLFUL MISCONDUCT. IF EITHER PARTY IS HELD STRICTLY LIABLE UNDER ANY APPLICABLE LAW, THE OTHER PARTY'S DUTY OF INDEMNIFICATION WILL BE IN THE SAME PROPORTION THAT ITS NEGLIGENCE OR WILLFUL MISCONDUCT CONTRIBUTED TO THE THIRD PARTY'S PERSONAL INJURY, DEATH OR LOSS OF OR DAMAGE TO PROPERTY. FOR THE AVOIDANCE OF DOUBT, WHERE INMARSAT IS THE INDEMNITOR, THE INDEMNITEE IS CUSTOMER GROUP, AND WHERE CUSTOMER IS THE INDEMNITOR, THE INDEMNITEE IS INMARSAT GROUP.**
- e) **CUSTOMER AGREES TO INDEMNIFY AND DEFEND AND HOLD HARMLESS INMARSAT AND ITS AFFILIATES, DIRECTORS, OFFICERS, AGENTS, EMPLOYEES, ASSIGNS AND SUPPLIERS FROM AND AGAINST ANY AND ALL LIABILITY, CLAIMS, ACTIONS, LOSSES, DAMAGES (INCLUDING DAMAGE TO PROPERTY AND PERSONAL INJURY) AND EXPENSES (INCLUDING ATTORNEYS' FEES) ARISING OUT OF OR RELATING TO (I) CUSTOMER'S USE OR MISUSE OF THE NETWORK SERVICES, AND/OR (II) CUSTOMER'S BREACH OF THESE TERMS AND CONDITIONS, EXCEPT TO THE EXTENT SUCH CLAIMS ARE BASED UPON THE GROSS NEGLIGENCE OR WILFUL MISCONDUCT OF STRATOS, AND/OR (III) ANY CLAIMS OR ACTIONS FOR LIBEL, DEFAMATION, SLANDER, INVASION OF PRIVACY, PATENT, COPYRIGHT OR**

**TRADEMARK INFRINGEMENT, OR THE VIOLATION OF ANY THIRD-PARTY INTELLECTUAL PROPERTY RIGHTS, ARISING IN CONNECTION WITH THE USE OR MISUSE OF THE NETWORK SERVICES, AND/OR (IV) ANY CLAIM OR ACTION FOR PATENT INFRINGEMENT RESULTING FROM CUSTOMER'S USE (OR USE BY ANY OF ITS AFFILIATES, OR USE OF BY ANY OF ITS AFFILIATES, AGENTS, SUBCONTRACTORS, EMPLOYEES, ASSIGNS OR OTHERWISE) OF THE NETWORK SERVICES IN COMBINATION WITH THE EQUIPMENT, HARDWARE, SOFTWARE, SYSTEMS, CABLING, FACILITIES OR SERVICES NOT PROVIDED HEREUNDER BY INMARSAT.**

- f) EXCEPT FOR ANY INDEMNITY OBLIGATIONS OR A BREACH THEREOF, THE TOTAL, AGGREGATE LIABILITY OF INMARSAT TO CUSTOMER FOR ANY AND ALL CLAIMS WHATSOEVER RELATED TO THE NETWORK SERVICES OR THESE TERMS AND CONDITIONS FOR DAMAGES TO CUSTOMER (OR TO ANY AFFILIATE OF CUSTOMER) FOR ANY CLAIMS WHATSOEVER, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT, TORT (INCLUDING NEGLIGENCE), OR OTHERWISE, HOWSOEVER ARISING SHALL BE LIMITED TO DAMAGES ACTUALLY PROVEN AS DIRECTLY ATTRIBUTABLE TO INMARSAT, AND FURTHER LIMITED TO AN AMOUNT EQUAL TO THE LAST THREE (3) MONTHS OF PAYMENTS MADE BY CUSTOMER TO INMARSAT UNDER THESE TERMS AND CONDITIONS PRECEDING THE DATE OF ANY CLAIM MADE AGAINST INMARSAT.

### **13. Termination**

- a) The occurrence or happening of any one or more of the following events will constitute an event of default if not remedied within ten (10) days after notice from Inmarsat:
- (i) use of the Network Services in any manner or for any purpose contrary to law (see Article 10);
  - (ii) abuse or fraudulent use of the Network Services (see Article 10);
  - (iii) failure to make any payments when due;
  - (iv) discovery by Inmarsat that any representation or warranty made by Customer in any document furnished by Customer to Inmarsat is incorrect;
  - (v) breach or violation of any of these Terms and Conditions by the Customer; or

- (vi) commencement of any proceeding, whether voluntarily or involuntarily, relating to the Customer under any law relating to insolvency, bankruptcy or the protection of creditors' rights generally.
- b) Subject to Article 10, in the event of default, Inmarsat may, at Inmarsat's sole option and without in any way limiting any other rights and remedies it may have, suspend or terminate the Network Services without notice. Inmarsat will bill Customer and Customer will pay Inmarsat, in accordance with Article 11, for all outstanding charges accrued up to and outstanding on the date of such termination. In all such cases, Inmarsat will incur no liability whatsoever. Customer will be liable for all costs and expenses incurred by Inmarsat due to default by a Customer, including but not limited to legal costs.
- c) IN THE EVENT THAT INMARSAT TERMINATES THESE TERMS AND CONDITIONS AND THE NETWORK SERVICES FOR A FAILURE TO PAY OR ANY OTHER BREACH, CUSTOMER AGREES TO PAY INMARSAT IMMEDIATELY A TERMINATION FEE, AS LIQUIDATED DAMAGES AND NOT AS A PENALTY, EQUAL TO THE NUMBER OF MONTHS REMAINING IN THE TERM TIMES THE AVERAGE MONTHLY CHARGE PRIOR TO TERMINATION. CUSTOMER ACKNOWLEDGES THAT THE PRECISE AMOUNT OF INMARSAT'S DAMAGES WOULD BE EXTREMELY DIFFICULT TO CALCULATE AND THAT SUCH PAYMENT REPRESENTS A REASONABLE ESTIMATE OF INMARSAT'S ACTUAL DAMAGES.
- d) Inmarsat may, with no liability whatsoever, suspend or terminate Network Services to Customer if lawfully ordered to cease operation of such Network Services by the Federal Communications Commission, a state or federal court of law, or any other lawful federal, state or local governmental authority. If at any time during the term of these Terms and Conditions any equipment, facilities, or property used by Inmarsat to provide Network Services to Customer are taken for a public or quasi-public purpose by a lawful power or authority under the exercise of right of condemnation or eminent domain, Inmarsat will have the right, upon written notice to Customer, to terminate Network Services affected by the taking.
- e) **Early Termination.** Unless otherwise stated on the quotation, the minimum term of Service and rental of any Equipment is twelve (12) months from the Acceptance Date. For StratosITek maritime services, the minimum term of Service is twelve (12) months from the Acceptance Date, in any fifteen (15) month period, i.e. Customer may suspend Network Services without penalty for up to three (3) months. Notwithstanding the foregoing, Customer may terminate early at any time, upon thirty (30) days notice to Inmarsat. HOWEVER, IF CUSTOMER DOES SO TERMINATE EARLY, CUSTOMER WILL PAY TO INMARSAT

IMMEDIATELY AN EARLY TERMINATION FEE, AS LIQUIDATED DAMAGES AND NOT AS A PENALTY, EQUAL TO THE BALANCE OF THE REMAINING TERM MULTIPLIED BY THE MONTHLY FEE FOR THE SERVICES AND ANY RENTAL EQUIPMENT. CUSTOMER ACKNOWLEDGES THAT THE PRECISE AMOUNT OF INMARSAT'S DAMAGES WOULD BE EXTREMELY DIFFICULT TO CALCULATE AND THAT SUCH PAYMENT REPRESENTS A REASONABLE ESTIMATE OF INMARSAT'S ACTUAL DAMAGES.

- f) **Cancellation Prior to Service Activation.** Customer may, at any time up until ninety (90) days before the Due Date (as defined in Article 4(a)), cancel the requested Network Services by providing notice to Inmarsat in writing. If Customer does so cancel, Customer shall reimburse Inmarsat for all out-of-pocket expenses incurred by Inmarsat (including any penalties imposed on Inmarsat by its suppliers) at cost plus fifteen percent (15%).
- g) **Cancellation; Suspension of Network Services.** Customer is responsible for notifying Inmarsat, in writing, of any requirement to permanently deactivate or suspend Network Services. Permanent deactivation or suspension of Network Services will be effective only after Inmarsat's receipt and written acknowledgement of Customer's written request. Customer may send such request to [operations@inmarsat.com](mailto:operations@inmarsat.com) or by facsimile to +1 337-761-3505. Inmarsat will use reasonable endeavours to respond to Customer's written request within one (1) business day. Customer is hereby notified that Inmarsat will only process requests received from an authorized representative of the account holder/registered holder of the Equipment. If applicable, Customer may be liable to pay an early termination fee if Network Services are terminated prior to the contracted term (as defined in Article 13(e) above) of such Network Services. Furthermore, Customer will continue to be liable for payment of Network Services during any period of suspension, unless otherwise agreed in writing Inmarsat.
- h) The rights of termination, restriction or suspension set forth in this Article are in addition to any other remedies available to Inmarsat under these Terms and Conditions, or at law or in equity.
- i) **Month-to-Month and Indefinite Services.** Any services provided by Inmarsat on a month-to-month basis or for any other indefinite term require a minimum of thirty (30) days written notice by Customer to Inmarsat prior to termination of services. No request to terminate service shall be effective until the end of such thirty-day period following such notice.

## **14. Independent contractor**

- a) These Terms and Conditions do not create any partnership, joint venture, agency or employee/employer relationship of any kind between Inmarsat and Customer. Inmarsat is an independent contractor with respect to performance under these Terms and Conditions; all persons employed by each party are, and will remain the employees and agents of that party and are not, and will not become, the employees or agents of the other party. It is expressly understood that neither party's employees may participate in or receive any benefits from the other party's employee benefit plans.
- b) Limited for the purposes of the Louisiana Worker's Compensation Act and in order to comply with Louisiana Revised Statute 23:1061 where said Act and provisions may be applicable to the operations of Inmarsat, Customer and Inmarsat acknowledge and agree that the Network Services under these Terms and Conditions and any quotation are an essential part of Customer's trade, business or occupation and are an integral part of or essential to the ability of Customer to generate services and therefore Customer will be considered the statutory employer of the employees of Inmarsat and any contractor and subcontractor of Inmarsat.

## **15. Confidentiality**

- a) Unless Customer consents in writing, or disclosure is made pursuant to a legal proceeding, Inmarsat shall keep confidential all information or data furnished by Customer or otherwise acquired by Inmarsat through performance. Such information will not be released by Inmarsat to anyone other than: (i) Customer; (ii) a person who in the reasonable judgment of Inmarsat is acting as an agent of Customer; (iii) to the commissioning entity or supplier or another telecommunications service provider provided that the information is to be used for the provision of Services and disclosure is made on a confidential basis with the information to be used solely for that purpose; (iv) an agent retained by Inmarsat to collect outstanding balances owed to Inmarsat by Customer; or (v) to a law enforcement agency whenever Inmarsat has reasonable grounds to believe that Customer has knowingly supplied Inmarsat with false or misleading information or is otherwise involved in unlawful activities.
- b) Each party will comply fully with all applicable privacy and data protection laws and regulations, and will provide such assistance to the other party as is reasonably necessary to assist the other party in complying with such laws and regulations. Customer will indemnify Inmarsat against claims by third parties resulting from breach or inadequate observance by Customer of the provisions of this Article 15(b).

## **16. Force majeure**

Inmarsat will not be liable for any failure of performance hereunder due to causes beyond its reasonable control (“Force Majeure”), including without limitation, acts of God, strikes, lockouts or other labor disputes, acts of public enemy, governmental orders, preemption of existing services to restore service in compliance with Part 64, Subpart D, of the Federal Communications Commission’s Rules and Regulations, wars, riots, terrorist activities, epidemics, unusually severe weather, earthquakes, fires, floods, civil disturbances, explosions, train derailments, failure of or accidents to machinery, pipeline, or materials, and delay in delivery of Equipment, to the extent all such occurrences are beyond the reasonable control of Inmarsat or Customer, delay in performance by subcontractors to the extent such delay is beyond Inmarsat’s reasonable control, and other delays incurred for reasons beyond Inmarsat’s reasonable control, which, by the exercise of reasonable diligence, they are unable to prevent or avoid. Inmarsat’s obligation to perform will be suspended for the duration of a period of Force Majeure and will resume as soon as reasonably possible, upon the cessation of the event of Force Majeure.

## **17. Disputes**

Any dispute arising from or relating to these Terms and Conditions or otherwise related to the Services or Equipment shall be resolved by binding arbitration, which shall be the exclusive jurisdiction for binding resolution of the dispute; the arbitration shall be held International Chamber of Commerce rule location to be designated by the arbitrators in Washington, D.C. Each party shall select one arbitrator, and two selected arbitrators will select a third arbitrator by mutual agreement. Any arbitrator under these Terms and Conditions will take place on an individual basis; class arbitration tribunal will be final and binding on the Parties, and enforceable by any court of competent jurisdiction. Each Party hereby consents to the jurisdiction of such a court and waives, to the fullest extent permitted by law, and defence or objection relating to the enforcement of the award. Notwithstanding the foregoing, Inmarsat shall be permitted to take any action whatsoever, at law or equity, to enforce its right to receive payment for Services and Equipment. In the event of non-payment by Customer of any amount duly owed to Inmarsat, Customer shall, in addition to any interest and late fee, also pay all cost incurred by Inmarsat in any collections actions, including without limitation reasonable attorney’s fees.

## **18. Notices**

All notices, requests, demands and other communications hereunder will be effective upon delivery. Such notices will be in writing and will be sent by email, facsimile or nationally recognized overnight courier or delivered in person, addressed as set forth

below. Inmarsat may, at any time, amend the above addresses for notices upon written notice to Customer.

If to Inmarsat:

Inmarsat Solutions  
Attn: Regan Rishel  
1101 Connecticut Avenue NW  
Suite 1200  
Washington, DC 20036  
Tel: +1 (202) 248-5150  
Fax: +1 (202) 248-5177  
Email: [regan.rishel@inmarsat.com](mailto:regan.rishel@inmarsat.com)

If to Customer:

To the address as set forth on the Subscriber Application or quotation.

## **19. Assignment**

Inmarsat may, without the consent of Customer, (a) assign its right to receive payment hereunder to a third party, or (b) assign its rights and obligations hereunder to a corporation, partnership or other business enterprise in which Inmarsat has directly or indirectly, an ownership interest, or (c) assign its rights to a successor in the event of a merger, acquisition or consolidation, or to a purchase of all (or substantially all) of Inmarsat's assets. These Terms and Conditions will inure to the benefit of, and will be binding on Customer's and Inmarsat's respective successors and permitted assigns.

## **20. Waiver of compliance**

The waiver or the failure of Inmarsat to enforce any of the provisions of these Terms and Conditions or to exercise any right or privilege hereunder, will not be construed as a waiver of any subsequent breach or default of a similar nature, or as a waiver of any provisions, rights or privileges hereunder.

## **21. Governing law / Rules & regulations**

- a) THESE TERMS AND CONDITIONS WILL BE GOVERNED AND CONSTRUED IN ACCORDANCE WITH THE GENERAL MARITIME LAW OF THE UNITED STATES, EXCLUDING ANY CHOICE OF LAW RULE THEREOF THAT WOULD DIRECT THE APPLICATION OF THE LAWS OF ANOTHER JURISDICTION. IN THE EVENT THAT THE GENERAL MARITIME LAW OF THE UNITED STATES IS DETERMINED BY A COURT NOT TO BE APPLICABLE, THEN THESE TERMS AND CONDITIONS WILL

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BE GOVERNED AND CONSTRUED IN ACCORDANCE WITH THE LAWS OF THE STATE OF TEXAS, USA EXCLUDING ANY CHOICE OF LAW RULE THEREOF THAT WOULD DIRECT THE APPLICATION OF THE LAWS OF ANOTHER JURISDICTION.

- b) Both Inmarsat and Customer will fully abide by all applicable laws, rules and regulations, including but not limited to all applicable anti-bribery or anti-corruption laws. Inmarsat will not pay any commissions, fees or grant any rebates to any employee or officer of Customer, nor favor any employee or officer of Customer with gifts or entertainment of other than nominal value, nor enter into business arrangements with any employee or officer of Customer, other than as a representative of Customer, without the prior written approval of Customer.
- c) Customer agrees to strictly adhere to the requirements and restrictions of the U.S. export and embargo laws and regulations, and any similar laws and regulations of other countries as applicable, in respect of the Network Services. Customer agrees to obtain, at Customer's sole expense, all necessary licenses, approvals, permits, consents and governmental authorizations that may be required for Customer's use of the Network Services. Customer may only use the Network Services in the region or with the satellite identified on the quotation. Customer may acquire the right to use the Network Services in other regions from Inmarsat; however, an additional fee for reconfiguration of the Equipment and/or a different price for the Services may apply.
- d) Inmarsat will not be held responsible for any operational restrictions, customs, license or permit fees required for operation of the Network Services in the destination country. In addition, Inmarsat will have no responsibility for fines associated with terminal seizure or for legal ramifications of using Network Services in countries where it is prohibited. Customers are advised to contact the embassy or trade office of the destination country prior to entry into that country.

## **22. Severability**

If any provision of these Terms and Conditions will be declared invalid, illegal or unenforceable by a court or regulatory agency of competent jurisdiction, the validity, legality and enforceability of the remaining provisions will not in any way be affected or impaired thereby. In the event that any such provision will be declared invalid, illegal or unenforceable due to its scope, breadth or duration, then it will be modified to the scope, breadth or duration permitted by law and will continue to be fully enforceable as so modified.

## 23. **Survivability**

All provisions which would naturally survive the expiration or termination of these Terms and Conditions will so survive, including but not limited to the Articles entitled "Services Specific Terms and Conditions", "Equipment", "Use of Network Services", "Payment Terms", "Indemnity & Limitation of Liability", "Termination", "Confidentiality", and "Governing Law" and "Rules and Regulations".

## 24. **Restricted destinations**

No Services shall be used in, or Equipment imported into, any country where doing so is a violation of applicable U.S. law, and no Services shall be used by, or Equipment transferred to, any person or entity identified on the U.S. Specially Designated Nationals (SDN) List. Without limiting the foregoing, in no instance shall Services be used in, or Equipment imported into, the following countries without the express written consent of Inmarsat, which will only be provided upon a showing that the proposed use or importation is licensed or otherwise authorized by the applicable authority: Cuba, Iran, Syria, Sudan and North Korea.

Last Updated On: November 24, 2015

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## **APPENDIX A Installation Guidelines**

### **Scope**

These installation guidelines set forth the obligations of Customer with respect to installation of Equipment. Unless otherwise agreed to in a quotation, Customer is responsible for meeting the requirements of these guidelines, at its sole expense.

### **Construction and Position of the Antenna**

Customer is responsible for ensuring that the antenna has a clear and unrestricted view of the applicable satellite, at all times. Customer shall follow Inmarsat's reasonable instructions with respect to positioning of the antenna. Antennas should be not be installed near traffic ways. Customer warrants that it will supervise all third party personnel requiring access to the antenna or the area surrounding it. In no event will Inmarsat be liable damage to the antenna or failure of Network Services due to acts or omissions of third parties, or for any resulting health defects which may be incurred through such third party's proximity to the antenna.

### **Installation Requirements**

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Customer shall ensure that Inmarsat has free and unimpeded access to and egress from the installation site. Customer shall obtain all necessary permits, consents and authorizations (“Authorizations”) necessary for the placement of the antenna. Authorizations shall include but not be limited to consent from the building owner, licenses associated with use of the Equipment and any governmental consents or permits.

The antenna shall be installed on a level surface. If roof installation if required, such requirements will be set forth in the site survey.

Unless otherwise agreed to in a quotation, Customer shall provide all equipment necessary for the installation. This may include, without limitation, use of a crane, scaffolding or hydraulic lifts.

Customer shall ensure that there is sufficient space for the antenna. The following table sets forth the area around the antenna, which must be kept free from all other objects, in order to ensure safe and proper operation of the antenna.

Antenna Diameter (Metres)	:0; 1.0	:0, 1.2	:0, 1.8	:0, 2.4	:0, 3.7
Surface Area for Antenna (Metres)	1 x 1	2 x 2	5 x 5	6 x 6	9 x 8

Customer shall make available to Inmarsat all technical description and other information required by Inmarsat relating to the construction of the antenna foundation. Inmarsat shall provide to Customer general static information for the antenna foundation. Customer shall construct the antenna foundation according to Inmarsat’s specifications, at its sole expense. Customer is solely responsible for ensuring that the antenna foundation meets the requirements of any applicable law, rule, regulation, permit or Approval.

**Laying of Cables**

Customer is solely responsible for the laying of any required 1F cables and power cables. The distance between the antenna and the internal equipment shall not exceed 150m. Cables should not be laid parallel to existing power lines, and should be protected against damage by vehicles, construction work, persons, etc.

**Safety Requirements**

Inmarsat will perform all installations in accordance with all applicable health and safety laws, rules and regulations. Customer shall also comply with all applicable health, safety and environmental laws, rules and regulations.

**Environmental Requirements**

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The following table contains the environmental requirements for Equipment. To the extent that there is any conflict between the following table and the specifications set forth in the manufacturer's installation and/or operation guides, the manufacturer's documentation shall take precedence. Customer will ensure compliance with these requirements. Inmarsat shall not be responsible for any damage or failure of Equipment due to Customer's failure to comply with such requirements.

Condition	Operation Requirements	Storage/Transport
Temperature	0° C to 40° C	- 40° C to 70° C
Humidity	5 % to 95 % not condensate	
Shocks/Vibrations		As is usual with respect to commercial transportation

### Electric Power Supply

Customer shall provide, at its sole expense, an uninterruptible power supply of 230 V / 16A / 50Hz or 120 V / 20A / 60 Hz, depending upon the country, for installation and maintenance. If Customer does not provide power on an uninterruptible basis, then Customer shall be liable for any and all damages arising thereby.

If stated on a quotation, Inmarsat may provide an uninterruptible power supply, subject to availability. If Inmarsat does so provide such power, then Inmarsat will invoice Customer and Customer will pay for all costs associated therewith. Specifications for any power that Inmarsat may supply will be as follows, and as applicable depending upon the country where the installation is to be performed:

Input voltage (alternating current):	220 -240 V 115 – 125 V
Fluctuating range input voltage (alternating current):	190 – 250 V 115 – 125 V
Input frequency range:	50 Hz +/- 10% 60 Hz +/- 10%

Customer shall ensure that any electricity supply is shut down upon request by Inmarsat at any time, to the extent that it is necessary to avoid damage or interference to the Network Services. Customer shall provide the contact details of Customer's designated representative who has the authority to shut down electricity.

### Lightning Protection

If there is no lightning protection system at the installation site, or if an existing lightning protection system is more than 5m from the antenna location, then Customer shall arrange for the antenna and any other ancillary equipment to be connected to an appropriate lightning protection system and ground. Customer shall comply with all applicable laws, rules and regulations. Customer shall further ensure that the IDU has a potential equalization location with a response resistance of  $\leq 2$  Ohm. Customer shall also prove a cable trunk for the connection between the antenna and internal Equipment. The maximum distance for the lightning/grounding protection system is 5m for both the antenna and the internal Equipment. Cable specification should be Cu / Fe /  $\varnothing$  10mm.

### Fuses

Customer shall provide fuses in accordance with the following specifications:

For internal Equipment	230 V-	16 A	As separate circuits with safety sockets
For antenna heating (if applicable)	230 V-	10 A	As separate circuits with grounding
If antenna AC is used	230 V-	10 A	As separate circuits with grounding

### Services Not Included in Standard Installation

In addition to the other provisions of this Appendix A, the following are not included in the standard installation. If Customer requests Inmarsat to provide any of the following, then Inmarsat will issue a separate quotation for such services.

- Any preliminary work
- Laying of cable lines
- Construction work, e.g. laying of foundation
- Fencing of the antenna unit
- Assembly of lightning protection
- Use and operation of a crane
- Disassembly of any existing equipment
- Packaging and crating of any removed/de-installed equipment
- Any labor associated with the foregoing